



Probate Division

Long time operators and subject matter experts in probate, trust and conservatorship real estate transactions, Berkshire Hathaway HomeServices California Properties is pleased to announce it has expanded its offerings by formalizing the establishment of a Probate Division. Led by founding director, Nancy Sanborn, well-known category expert in Southern California for over 35 years, Probate Division gives industry practitioners and families peace of mind with a depth of knowledge in probate, trust and conservatorship unparalleled in the industry.

Seasoned Expertise

More than three decades of real estate transaction experience working with the probate court system has earned the Probate Division of Berkshire Hathaway HomeServices California Properties long standing relationships and the know-how necessary to be efficient and effective in managing civic processes, legal requirements and other compliance measures. Highly specialized in real estate transactions everyday, clients rely on a level of service, perspective, care and negotiating power for utmost satisfaction.

The Right Sensibility

Thousands of California clients have confided in the Probate Division to help navigate sensitive times of transition resulting in easy disposition experiences and billions in income for their estates. Time and time again, executors, fiduciaries, trustees, conservators and attorneys look to the meaningful guidance and important details provided by Berkshire Hathaway HomeServices California Properties during complex transactions, life moments, legal processes, deadlines and overwhelming paperwork.

A Gold Standard of Industry Service

Leveraging strong working relationships with legal practitioners, investment advisors and professional fiduciaries, the Probate Division maintains special appreciation for the workflow responsibilities of attorneys and wealth managers. Moreover intermediaries enjoy Berkshire Hathaway HomeServices California Properties' unique problem solving skills aimed at minimizing expenses and the time required for every unique sales experience.

Unparalleled Structure

Over and beyond providing pre-listing advice, property preparation, tailored marketing and sensible transaction management, clients of Berkshire Hathaway HomeServices California Properties benefit from the experience and resources only available at a multinational conglomerate corporation. With its holding company owning real estate subsidiaries to serve every point of every transaction process, Probate Division agents can securely streamline all property sale matters.